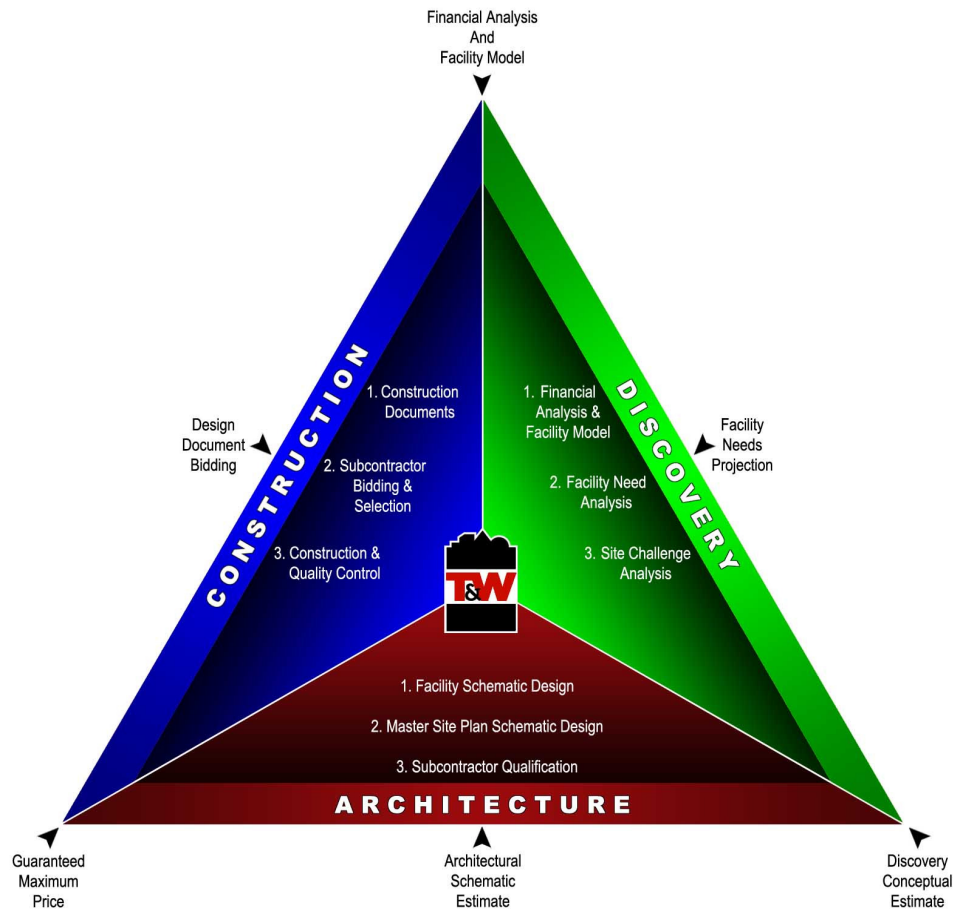




A Proven Process... T&W Church Solutions

Every church project has the same two challenges: Limited budget and a tremendous need for ministry space. Some churches are told that they cannot build, must build too small, or that they must build with inferior materials to lower the cost of their project. Other churches choose T&W Church Solutions to plan, design and build a facility that meets their ministry needs for up to twenty percent less cost than many other design and build firms in the area. Pastor Steve Sandvig of Christ Community Church stated, "Not only were you able to show us significant savings, you showed us a plan that was beautiful."

How?...A Proven Process.

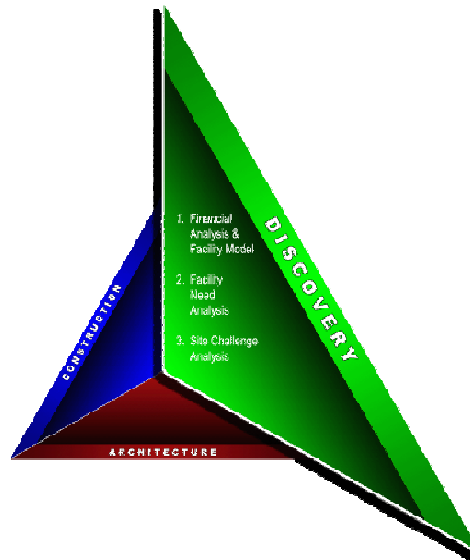




A Proven Process... T&W Church Solutions

The T&W Church Solutions Process is designed to understand the ministry mission and vision of the church and then design a facility around it that will enhance the ministry effort. Three carefully planned stages of Discovery, Architecture and Construction provide the structure for this process. One of the most unique aspects of this process is the experience of those involved in the process to deliver a facility that truly enhances the ministry while at the same time honoring the established budget. Steve Dean, building chairman for Mt. Auburn United Methodist Church, stated, “An organization is the people it employs, and T&W certainly has some of the best we have seen.” Pastor Jim Hertel of Mt. Auburn went on to share, “They possessed a unique ability to understand our needs, and cared about our project as much as we did. Their expertise helped us construct a quality building and saved many thousands of dollars at the same time.”

Discovery



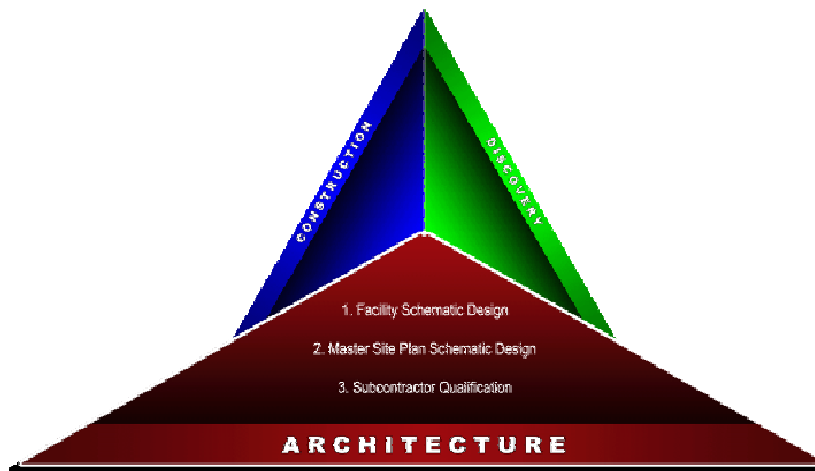
Discovery is the first stage. Pastor Curtis Coston of Solid Word Bible Church shared, “The Discovery Stage of the process was a Joy. We uncovered things that we didn’t even realize were important.” That is exactly what Discovery is all about. There are three critical components of the Discovery Stage: Financial Analysis and Facility Modeling, Facility Needs Analysis and Site Challenge Analysis. A “normal” church will have a \$5 million dollar vision with a \$2.5 million dollar ability to fund it. That is OK. The Financial Analysis helps the church understand what they can truly afford, while the Facility Model shows the size of the building that the church feels they need to grow their ministry. It is at this point in the life of a church project that some stumble, and even fall. “T&W’s transparency in taking our project from conception through completion is unique to the industry and invaluable to those who are not experienced with the pitfalls of designing and building facilities”, says Mike Martin, the building



A Proven Process... T&W Church Solutions

chairman for River Valley Christian Church and a 35-year construction veteran. The Facility Needs Analysis works to align the vision, mission and the DNA of the church with the community demographic and desired ministry space, as expressed by the various ministry leaders in the church. The T&W Church Solutions Team's main objective during this part of the Process is to maintain the stated project budget while including the space needed for the ministry to perform. The final element of the Discover Stage is the Site Challenge Analysis. Too many times, the issues related to developing the site are ignored. By bringing a Site Engineer onto the T&W Team early, the issues that are always part of developing a building site are discovered early, designed and budgeted.

Architecture



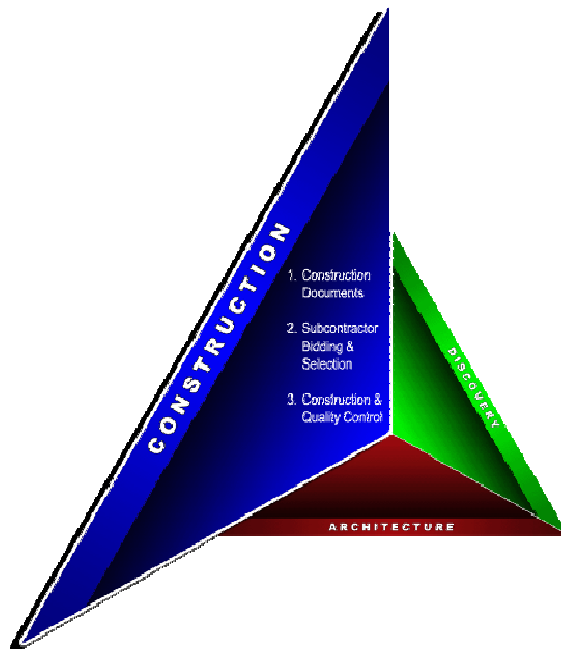
The Architecture Stage of The T&W Church Solutions Process includes: Facility Schematic Design, Master Site Plan Design and Subcontractor Qualification and Bidding. The Architecture Stage is where the rubber meets the road. The tremendous amount of time and energy invested in the Discovery Stage begins to take shape as a facility is designed around the church's ministry. Several technical and facility performance items are addressed during the Facility Schematic Design such as Acoustic, Audio and Video evaluation, and Mechanical/Electrical/Plumbing engineering. The Master Site Planning is an equally important part of the Architecture Stage. The placement of future phases of building, parking and infrastructure is critical to the economical expansion of your ministry center. The final element of the Architecture Stage is Subcontractor Qualification and Bidding. T&W's "Open Book" approach to bidding and cost control enables clients to not only see what the bids are, but also allows clients to suggest who will submit the bids on their project. Most firms stop there, but T&W continues to protect the church by establishing a Guaranteed Maximum Price is where all (100%) future savings generated in the Construction Stage bidding process is given back to the church.



A Proven Process... T&W Church Solutions

“T&W Church Solutions has reconciled our ability to trust builders with their constant communication throughout the pre-planning, construction and post construction phases of building our school. T&W is an organization that exhibits strong character.”, says Taquoya Porter of Turning Point Family Worship Center.

Construction



At T&W Church Solutions, it is more than just the “Sticks & Bricks” of the project. Anne Witter, of Traders Point Christian Academy, shared, “I worked closely with Kurt Williams and Steve Shehorn throughout the entire design and build process. I have extensive experience in project management while working for Eli Lilly and Company. My experience with T&W was by far the most positive experience I have had. Steve and Kurt know who their true audience is and strive to serve Christ through their careers.”. The construction stage for many churches is a time where the ministry gets side tracked and pulled into a world that they do not understand and where they feel taken advantage of. T&W’s Discovery and Architecture Stages, which have produced a Guaranteed Maximum Price, has virtually eliminated the “surprises” that plague so many projects. Constant communication, project progress meetings, and an aggressive Quality Control Program consistently makes Raving Fans of T&W clients. David Gibson of Charity Tabernacle shared, “You and your staff took such good care of us, and was always sensitive to our needs as a congregation, and helped us build a building that not only meets our current needs but also our needs for the foreseeable future.”.



A Proven Process... T&W Church Solutions

The T&W Church Solutions Team would be honored to serve your growing congregation. From the very early Planning, up through Construction, T&W's Team of experts using a Proven Process can help. Pastor Ed Eby, of the Frankfort First Church of the Nazarene, summed it up well, "The Process from beginning to end has been a pleasure."

Kurt Williams, NACDB CCC, LEED AP, is a Design/Build veteran at T&W Church Solutions with over 25 years in the industry, 20 of those years guiding over 100 churches through the various stages of Planning, Designing and Building their new facilities. T&W Church Solutions is a Design/Build firm who partners with ministry-focused architects to serve the churches of Central Indiana as well as the only NACDB (National Association of Church Design Builders) Certified Firm in Central Indiana. Kurt can be reached at kwilliams@twcorp.net.